

# ALERION CAPITAL GROUP

*The Power of Capital and the Insight of Experience®*



## **REPRESENTATIVE PORTFOLIO COMPANIES**

### **KIOSK Information Systems**

[www.kiosk.com](http://www.kiosk.com) *Louisville, Colorado*

Designer and manufacturer of standard and custom self-service kiosk terminals. KIOSK's broad portfolio is deployed across vertical markets with Fortune 500 clients.

### **LumenIQ**

[www.luminiq.com](http://www.luminiq.com) *Bellingham, Washington*

Patented display technology used in a variety of markets including forensics, defense, medical and industrial imaging.

### **Steton Technology Group**

[www.steton.com](http://www.steton.com) *St. George, Utah*

Provider of mobile data collection and reporting software for brand and quality management. Steton's customers include the top quick-service and casual dining restaurants, hotel chains, and retailers.

### **VTI Instruments**

[www.vtiinstruments.com](http://www.vtiinstruments.com) *Irvine, California*

VTI designs and manufactures over 200 subsystems and components for functional test and data acquisition. VTI's products and applications span the global markets for aerospace, automotive, defense, medical, space, industrial automation and communications equipment.

### **Worldlink Integration Group**

[www.worldlinkintegration.com](http://www.worldlinkintegration.com) *Irvine, California*

Provider of national technology deployment services primarily for regional and national retail customers. These technology deployment services encompass from the highly repetitive to the complex projects across the lifecycle of the customer's infrastructure.

## **DIVESTITURES**

**Apex Microtechnology to Cirrus Logic, Inc.**

**BioVigilant Systems to Yamatake Corporation**

**Tiros to SPX Corporation**

Alerion is a private equity firm focusing specifically on sectors within the broader technology industry. We are interested in later-stage, middle market companies whose owners wish to fully or partially liquidate their positions. Alerion brings over 75 years of industry experience to prospective transactions and to our existing portfolios. Our experience at implementing complex transactions and have the financial and human resources to close a transaction in a timely manner with minimal disruption of day-to-day operations.

TRANSACTION TYPES	FINANCIAL ASPECTS	TECHNOLOGY FOCUS
Recapitalizations	Gross Enterprise Value - \$5-\$50MM	Hardware and Devices
Management-Led Buyouts	Annual Revenues - \$5-100MM	Electronics
Leveraged Buyouts	EBITDA - \$1.5MM (Minimum)	Instrumentation
Divestitures		Semiconductor
Growth Capital		Software
		Business Technology Services
		Technology Enabled Services
		Security and Defense

Alerion's focus is directed at providing management resources to our portfolio companies. We look for opportunities in a definable market with significant growth opportunities. Our deal flow opportunities encompass the U.S., with particular attention to companies headquartered in the Western U.S.

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