

# ALERION CAPITAL GROUP

*The Power of Capital and the Insight of Experience©*



## REPRESENTATIVE PORTFOLIO COMPANIES

### **APEX Microtechnology**

[www.apex.com](http://www.apex.com) Tucson, Arizona

Designer and manufacturer of standard and custom self-service kiosk terminals. KIOSK's broad portfolio is deployed across vertical markets with Fortune 500 clients.

### **Isonas Inc.**

[www.isonas.com](http://www.isonas.com) Boulder, Colorado

Pure IP access control. Hardware and software offering. Invented (patents issued and pending) a pure IP based access control capability to the door using only Ethernet cable, which enables access decisions at the door and Web based management.

### **KIOSK Information Systems**

[www.kiosk.com](http://www.kiosk.com) Louisville, Colorado

Designer and manufacturer of standard and custom self-service kiosk terminals. KIOSK's broad portfolio is deployed across vertical markets with Fortune 500 clients.

## PREVIOUS INVESTMENTS

**LumenIQ** - Software technology

**BioVigilant Systems** - Microbial detection devices

**Steton Technology** - Mobile performance management software

**Tiros** - Semiconductor capital equipment

**VTI Instruments** - Precision, modular test instruments

**Worldlink Integration** - Technology deployment services

Alerion is a private equity firm focusing specifically on sectors within the broader technology industry. We are interested in later-stage, middle market companies whose owners wish to fully or partially liquidate their positions. Alerion brings over 75 years of industry experience to prospective transactions and to our existing portfolios. Our experience at implementing complex transactions and have the financial and human resources to close a transaction in a timely manner with minimal disruption of day-to-day operations.

TRANSACTION TYPES	FINANCIAL ASPECTS	TECHNOLOGY FOCUS
Recapitalizations	Gross Enterprise Value - \$5-\$50MM	Hardware and Devices
Management-Led Buyouts	Annual Revenues - \$5-100MM	Electronics
Leveraged Buyouts	EBITDA - \$1.5MM (Minimum)	Instrumentation
Divestitures		Semiconductor
Growth Capital		Software
		Business Technology Services
		Technology Enabled Services
		Security and Defense

Alerion's focus is directed at providing management resources to our portfolio companies. We look for opportunities in a definable market with significant growth opportunities. Our deal flow opportunities encompass the U.S., with particular attention to companies headquartered in the Western U.S.